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Compart Press Release

Compart France S.A.S. is Compart's Business Unit for Southern Europe, the French and Italian-speaking Cantons of Switzerland, Belgium, and French-speaking North, West, and Central Africa

November 15, 2012

[Lyon, November 15, 2012] – Compart growth strategy is exemplified by the new action plan adopted by Compart France S.A.S.

Compart France S.A.S. a French subsidiary of Compart, the leading German provider of document output management software and solutions, is expanding and consolidating its base. In early October, four new French employees were appointed to key positions on the Compart team. This aggressive hiring policy is part of the expansion strategy of Compart who has set up its French office on the 14th floor of the Tour Part Dieu (Part Dieu Tower), in Lyon. From this prestigious location, ideally situated at the main train station and directly accessible to Lyon's international airport, Compart France S.A.S. will be at the helm of an organization that spans Southern Europe, French-speaking Maghreb (North Africa), and West and Central Africa.

Compart France S.A.S. has increased its staff seven-fold since its offices opened in July 2010. The four new hires – Technical Director, Partnership Manager, Project Director and Sales Engineer – will further boost the company's technical and sales services to both meet and exceed customer requirements.

Southern Europe – a big potential for Compart

Over the last two years, the geographical area covered by Compart France S.A.S. has more than doubled in size. The new HQ in Lyon will be a major hub providing technical services, assistance and support for customers and partners in Southern Europe, the French and Italian-speaking cantons of Switzerland, Belgium, Maghreb and the rest of French-speaking Africa.

The building offers a wide range of hotel and restaurant services for customers attending Compart technology seminars and conferences.

Philippe Filippi, Compart's Regional Manager SER (Southern European Region) and Country Manager of Compart France S.A.S. explains the reasons behind this major investment: "The team based in Lyon is increasingly expanding its scope across Southern Europe, and hence to overcome this strategic challenge, we have invested in human and material capital. I am confident that we will see strong growth in annual sales in the Southern Europe area – this is a key market for Compart.

Images 1/2 : Tour de la Part Dieu





The French headquarters on the 14th floor of the Tour Part Dieu, in Lyon. From this prestigious location, ideally situated at the main train station and directly accessible to Lyon's international airport, Compart France S.A.S. is at the helm of an organization that spans Southern Europe, French-speaking Maghreb (North Africa), and West and Central Africa.

Image 3 : Philippe Filippi



Philippe Filippi, Compart's Managing Director SER (Southern European Region) and General Manager of Compart France S.A.S., confidently predicts strong sales growth in the Southern Europe Region.

Background information on Compart

Compart is an international supplier of output management solutions with subsidiaries in Europe and North America. The company is headquartered in Böblingen, Germany, in the Stuttgart metropolitan area. The scalable and platform-independent DocBridge family of products, among the most effective software solutions in the field of output management, enables high-performance processing of data streams and documents from different sources in large quantities. These data streams and documents can be output over all physical and digital output channels in accordance with company requirements.

Solutions include those for document optimization and conversion, modification and display, as well as comparison of documents with the same content but in different formats. The DocBridge series puts companies of every size in a position to communicate with their customers over the channel of their choice, on time and with excellent quality. Compart solutions help you gain greater efficiency in your overall operations.

Compart is represented in over 1,000 customer projects in 40 plus countries. Its core target industries include financial services (banking and insurance companies), utilities, telecommunications, manufacturing, and print providers. Compart is considered a driver of innovation in the industry.

www.compart.com

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